



# Square Solutions

Tools to run your business—even when it's  
not business as usual

Who is Square?

## Our Purpose

Economic Empowerment

## Our Mission

Build an Honest Financial Network for Everyone



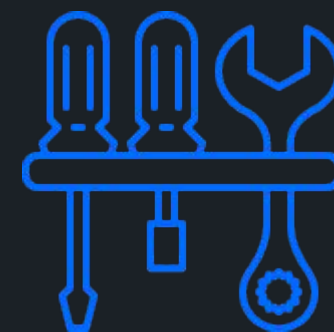
**Food &  
Drink**



**Beauty &  
Personal  
Services**



**Health &  
Fitness**



**Home &  
Repair**



**Professional  
Services**



**Retail**

# The checklist to start a business is daunting

Sellers must piece together hardware, software, and payment services to run their businesses or resort to pen and paper solutions

## PAYMENTS



## POINT OF SALE



## RECEIPTS

Tbl 201/1		CHK 4045	Dst 5
Dec21'12 05:23PM			
1	Yuengling Pift	6.40	
2	Beverage	6.00	
2	DOZEN	51.90	
24	Oysters	0.00	
2		0.00	
1	Calamari	10.50	
12	Jumbo Shrimp	36.00	
1	Small Caesar Sal	4.00	
1	Autumn Platter	16.50	

## EMPLOYEES

EMP	IN	OUT	HOURS WORKED	REGULAR	OVERTIME
24ND	9:00	5:30	2 8:00	8:00	
25TU	9:05	12:00	3:00	11:00	
25TU	12:33	6:00	3 8:15	16:00	0:15
26WE	9:09	5:00	7:15	23:15	
27TH	9:00	12:02	3:00	26:15	
27TH	12:32	7:00	9:15	31:15	1:30
28FR	9:00	5:50	8:15	39:15	1:45
29SA	9:00H	2:00H	4 4:30	39:15	6 1:45
<b>T</b>			<b>5</b>	<b>74:30</b>	

## ANALYTICS



## FINANCES



## INVOICES

Ship order to:		Car Information:			
Name Paul M. McBride		Model _____ Year _____			
Address _____		Commission number _____			
		Are You a member of a Triumph Club? _____			
		Which? _____			
QUANTITY DESIRED	PLATE NUMBER	PART NUMBER	DETAILED DESCRIPTION	PRICE EACH	PRICE
1			Back Kit	48.00	48.00
1	5805		Idle Air Solenoid	1.50	1.50
2			Back and pins	7.00	14.00
4	(1 set)		Tie rod ends	10.50	42.00
1			Rail home set	15.50	15.50
4			Days w/ps feet	1.50	6.00
15			Catalytic		
<i>(Correlate no stock in immediate future)</i>					
5	5897		Stud		
<i>(Can supply good used ones; please specify lengths needed. Price would be the same.)</i>					

## MARKETING



# Digital solutions enable a more cohesive commerce experience

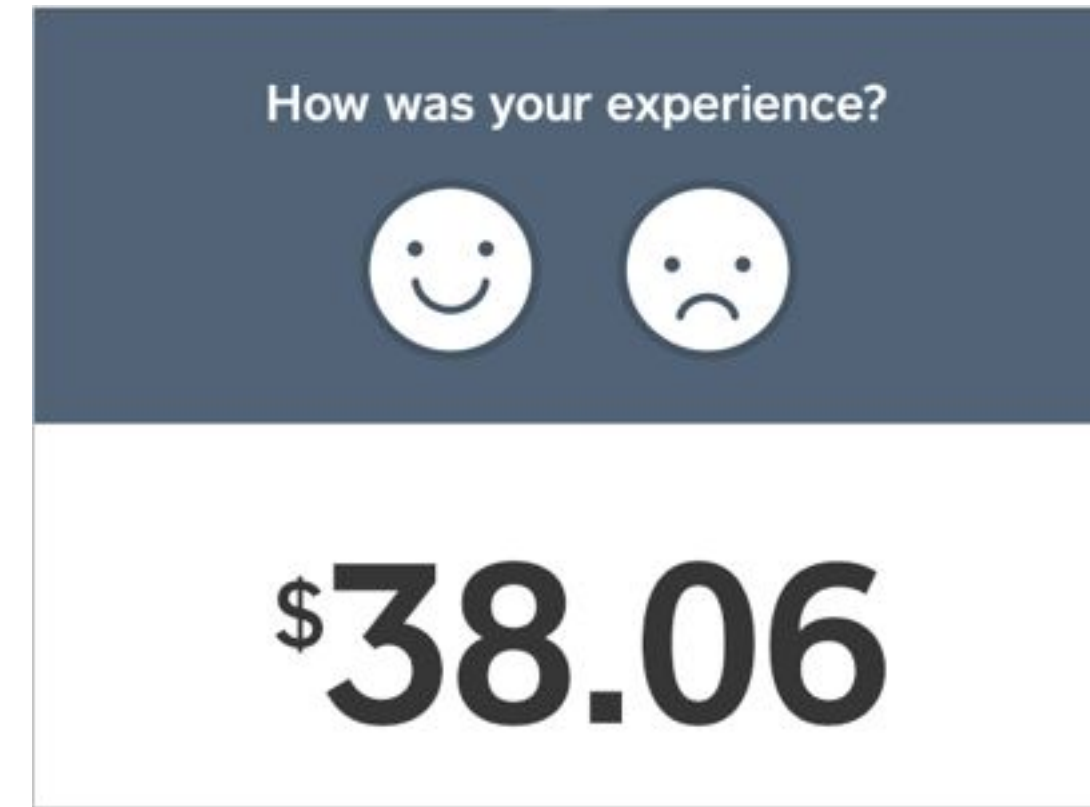
## PAYMENTS



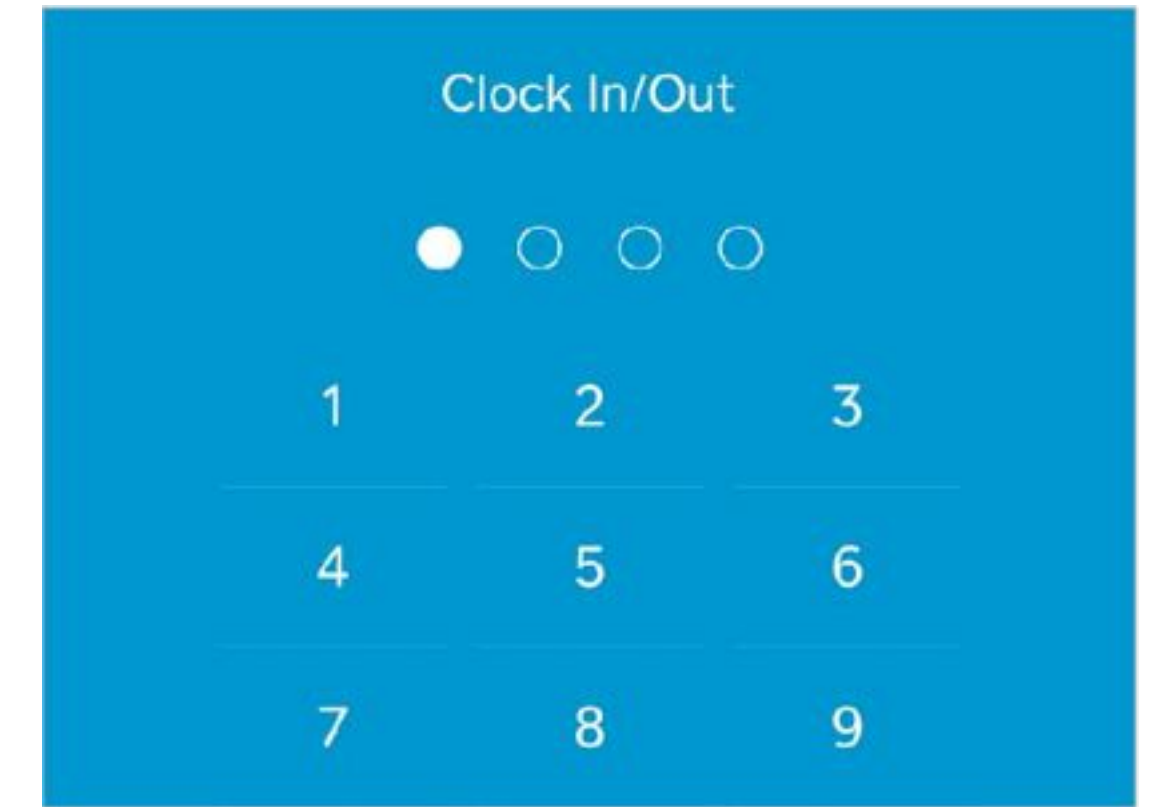
## POINT OF SALE



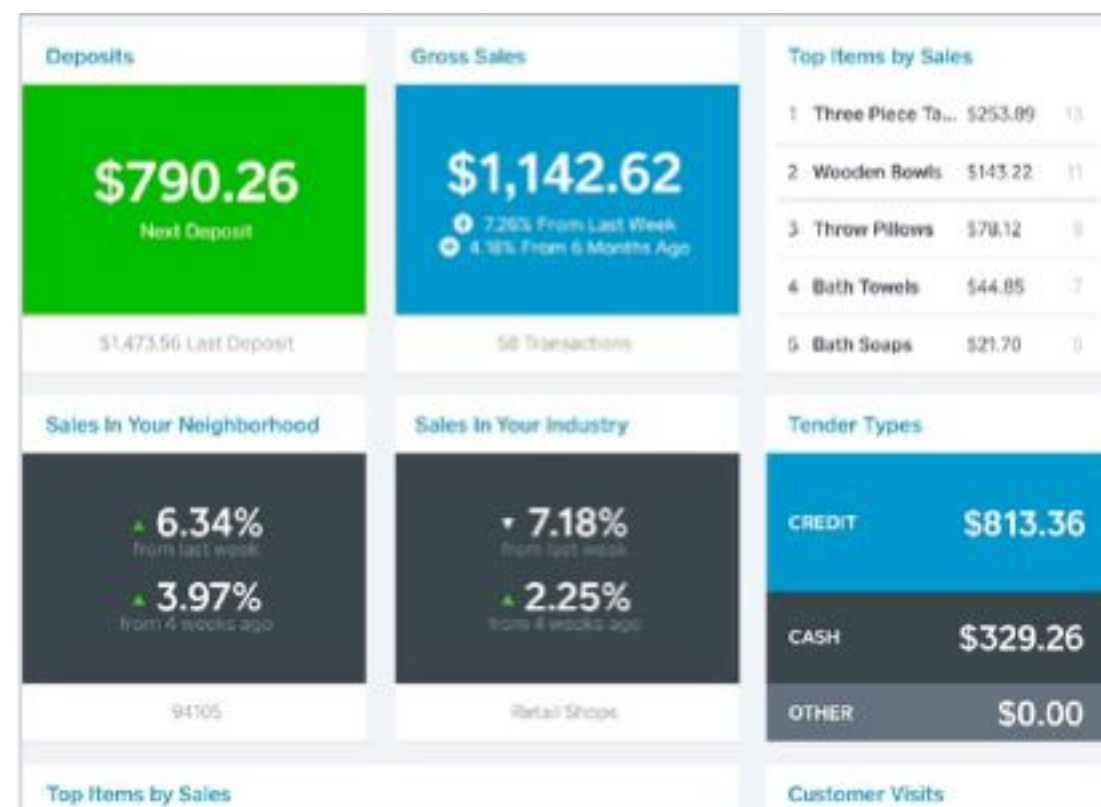
## RECEIPTS



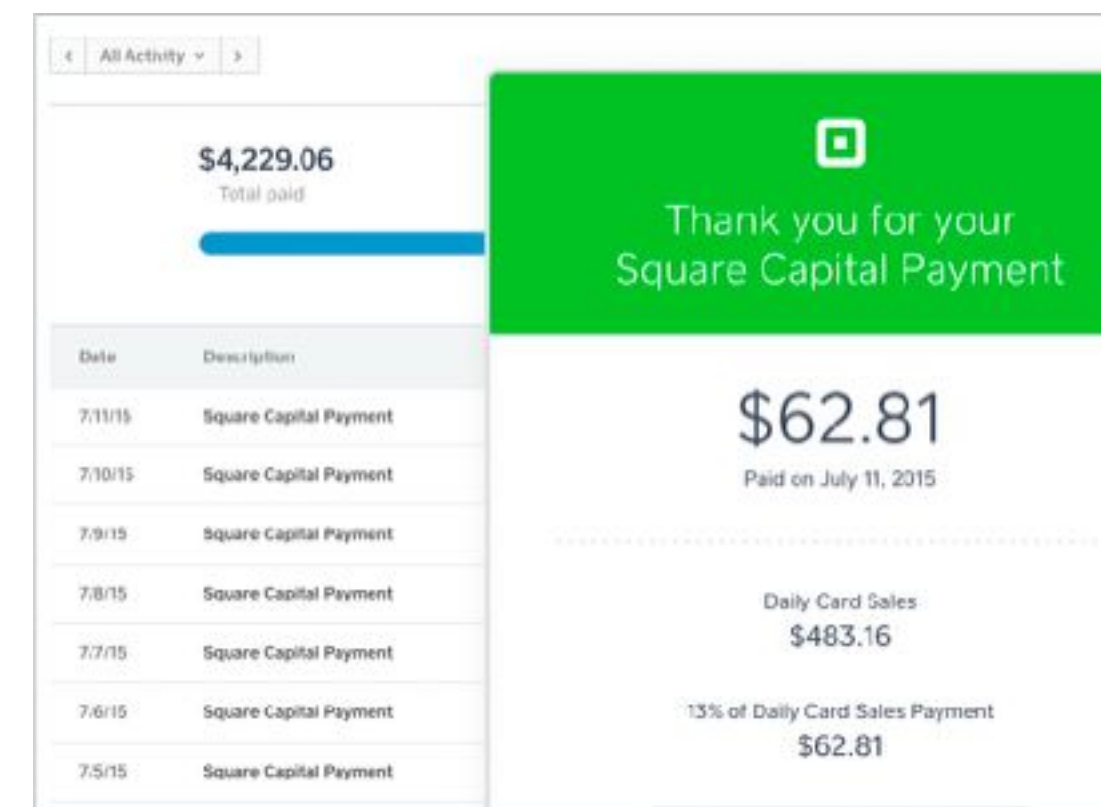
## EMPLOYEES



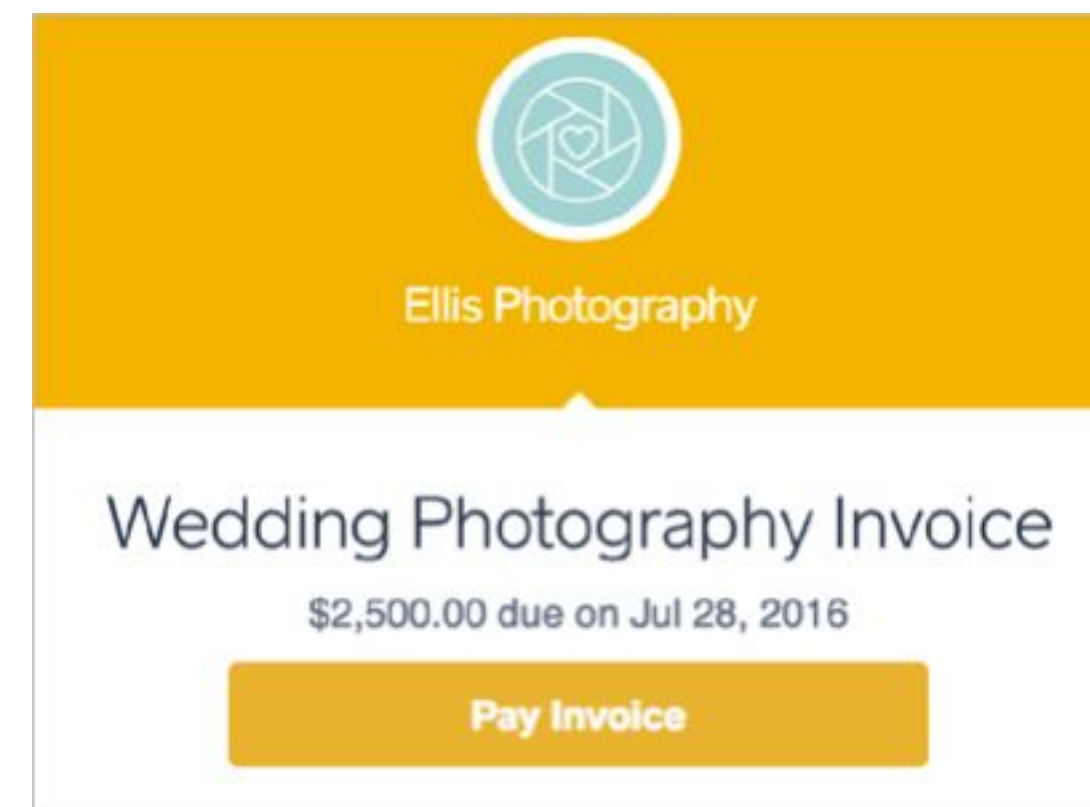
## ANALYTICS



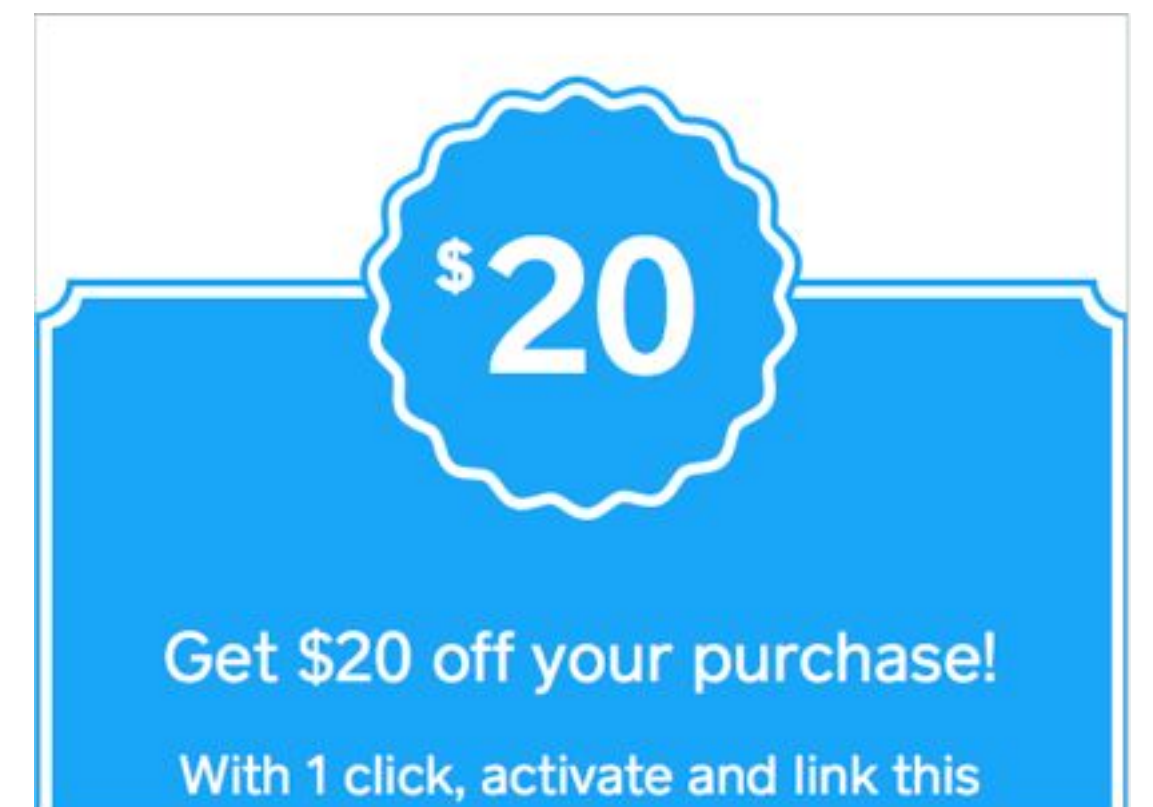
## FINANCES



## INVOICES



## MARKETING



# Payments

## Payments

# Accept every payment quickly, easily, and securely.

- One rate for every card
- Swipe - Dip - Tap
- Deposits in one to two working days
- No startup fees, contracts or monthly fees.
- Dispute management (chargebacks)
- Protect your data and your customers' card information
- Support: call or email, or ask the Seller Community



**Hardware**







## Contactless chip card reader

- EMV chip cards
- Apple Pay
- Google Pay
- Samsung Pay
- NFC cards
- Magnetic-stripe cards (with included magstripe reader)



## Stand

- Easy to set-up
- Tried and true
- Offline / no power mode
- Use any iOS app alongside SPOS
- Easily add printers, cash drawers and barcode scanners



# Register

- Hardware, Software, and Payments
- Customer-facing screen
- More buyer engagement
- Better order accuracy
- Time back for sellers
- Ethernet / Wifi enabled
- Managed software updates
- Easily add printers, cash drawers and barcode scanners



## Terminal

- Portable POS w/ integrated payments and printer
- WiFi enabled
- 12 hour battery life
- 5.5" touchscreen
- Custom Android OS that runs Square's POS
- Track mobile sales back to the device, location and employee
- Mobilize staff to reduce customer wait times
- Tap - Chip - Swipe



# Square Point of Sale

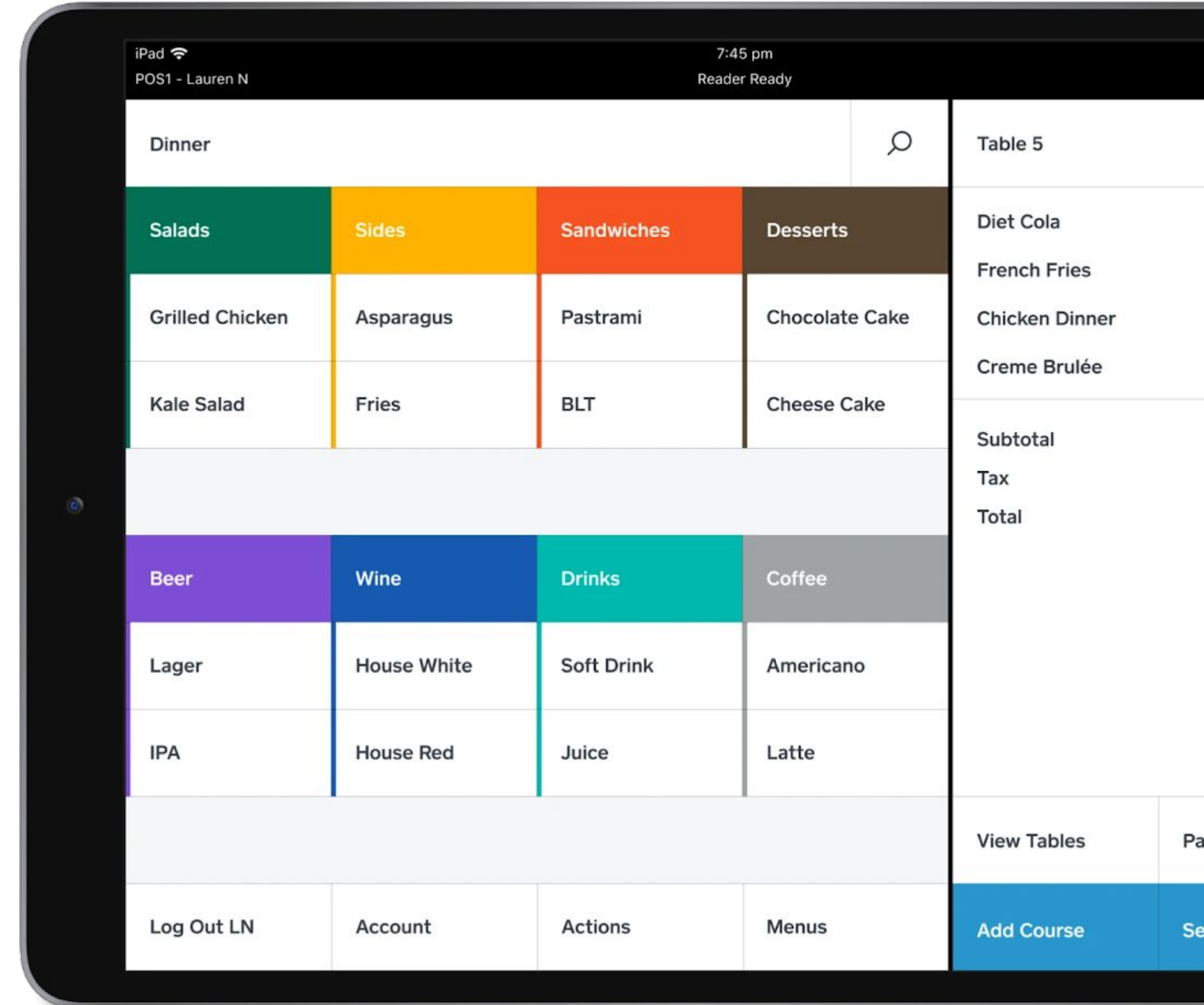
## Point of sale solutions to fit your business.

- Serves every kind of business.
- Payments, digital receipts, open tickets, inventory, reports and more—Square makes it all easy.
- Designed to get your staff up and running quickly.
- Simple and customizable tipping options
- Square integrates with Quickbooks Online and Xero Accounting systems.



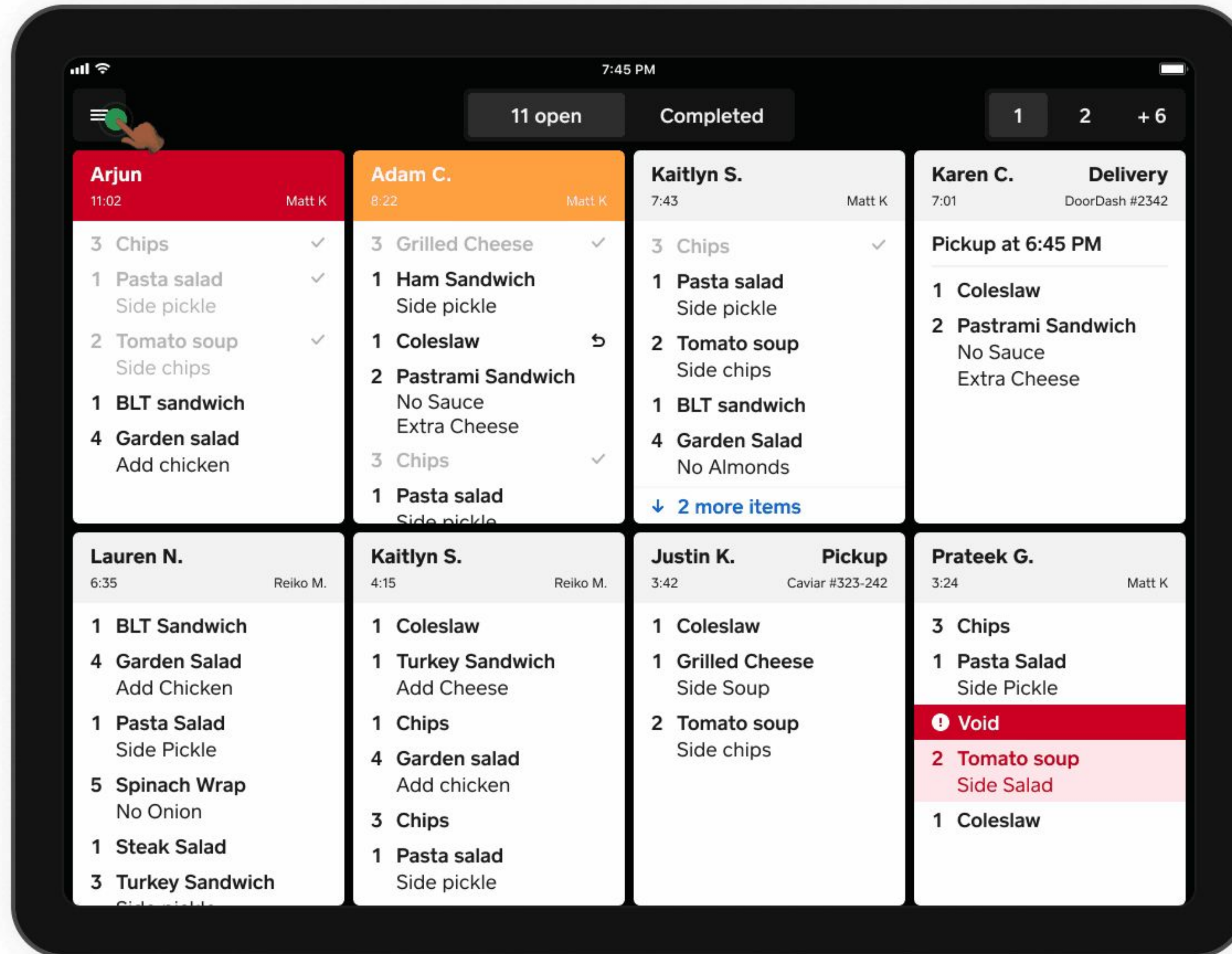
# All-in-one restaurant Point of Sale system

- Menu management
- Advanced discounts
- Table management
- Sales Reports
- Order manager
- Advanced discounts
- 3rd Party Integrations
- Integrate with Square Online





## Kitchen Display System(KDS)

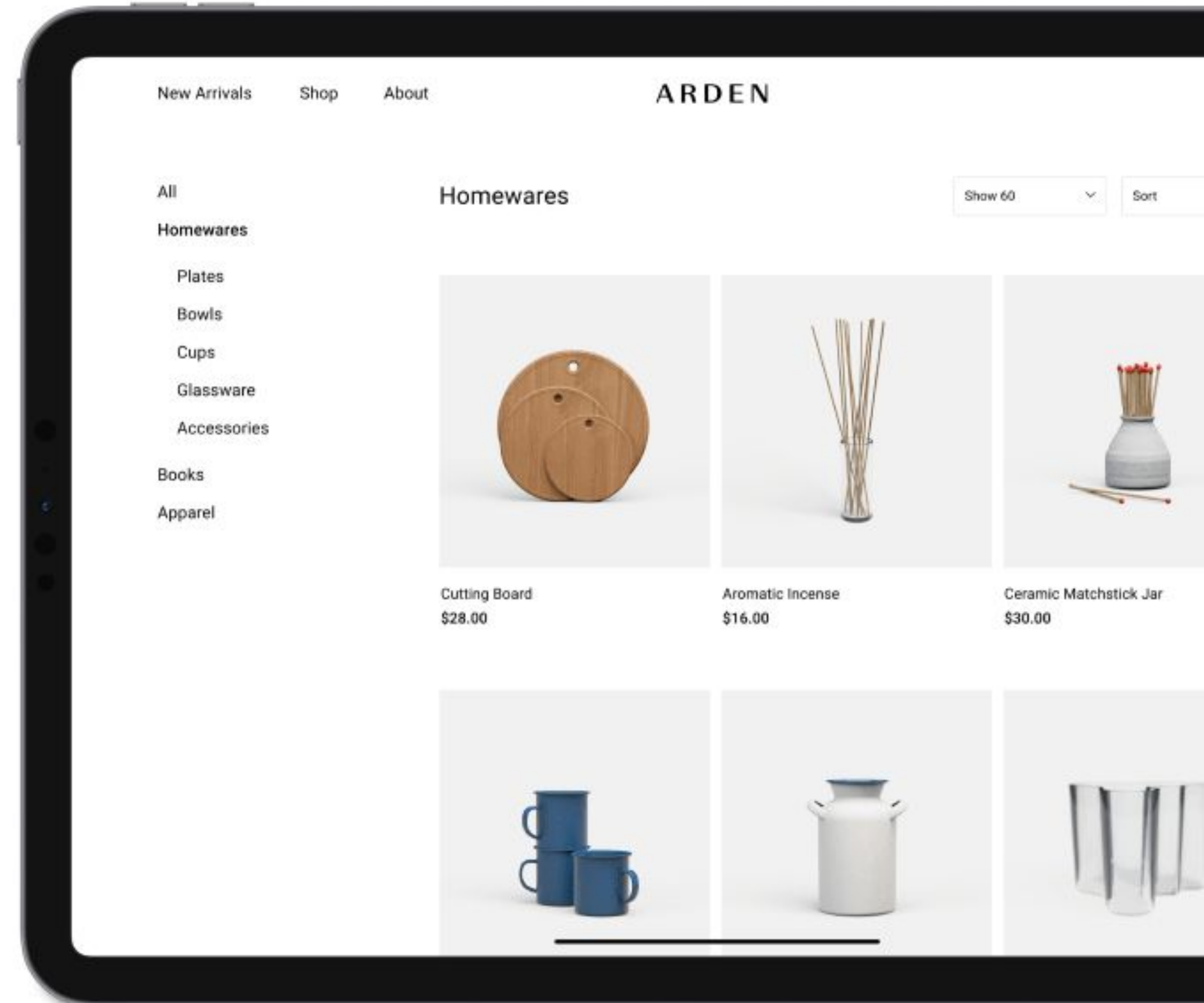


**Organize and fulfill orders from anywhere, in one affordable solution.**

- Designed for flexibility, Square KDS works with your kitchen setup and processes to get the job done.

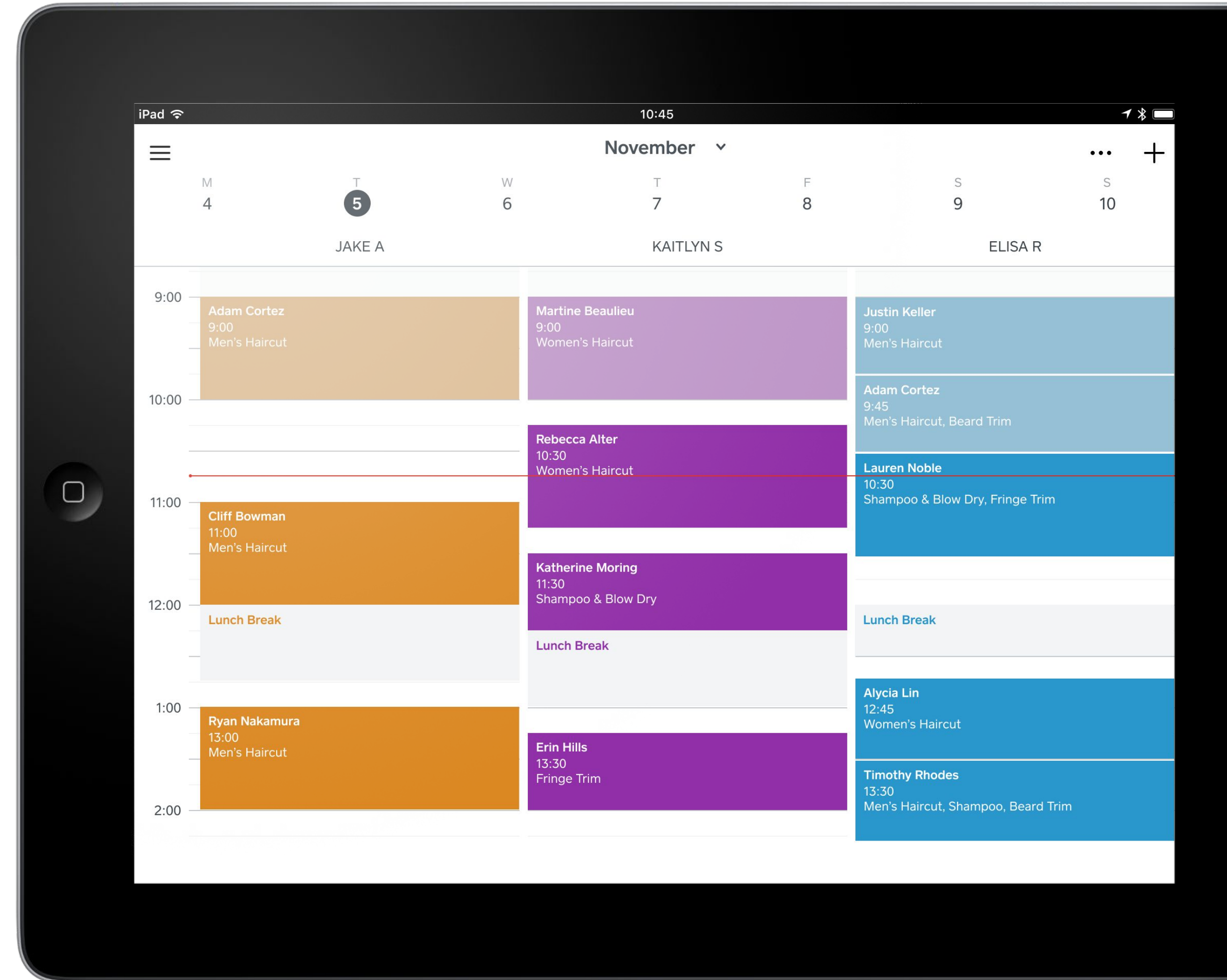
## All the tools you need from open to close, in-store and online.

- Sales reports
- Bar code scanning
- Low-stock notification
- Item categories
- Unlimited items
- Order manager
- Integrate with Square Online
- In-store Pickup & Shipping



## A flexible solution for all your booking and payment needs.

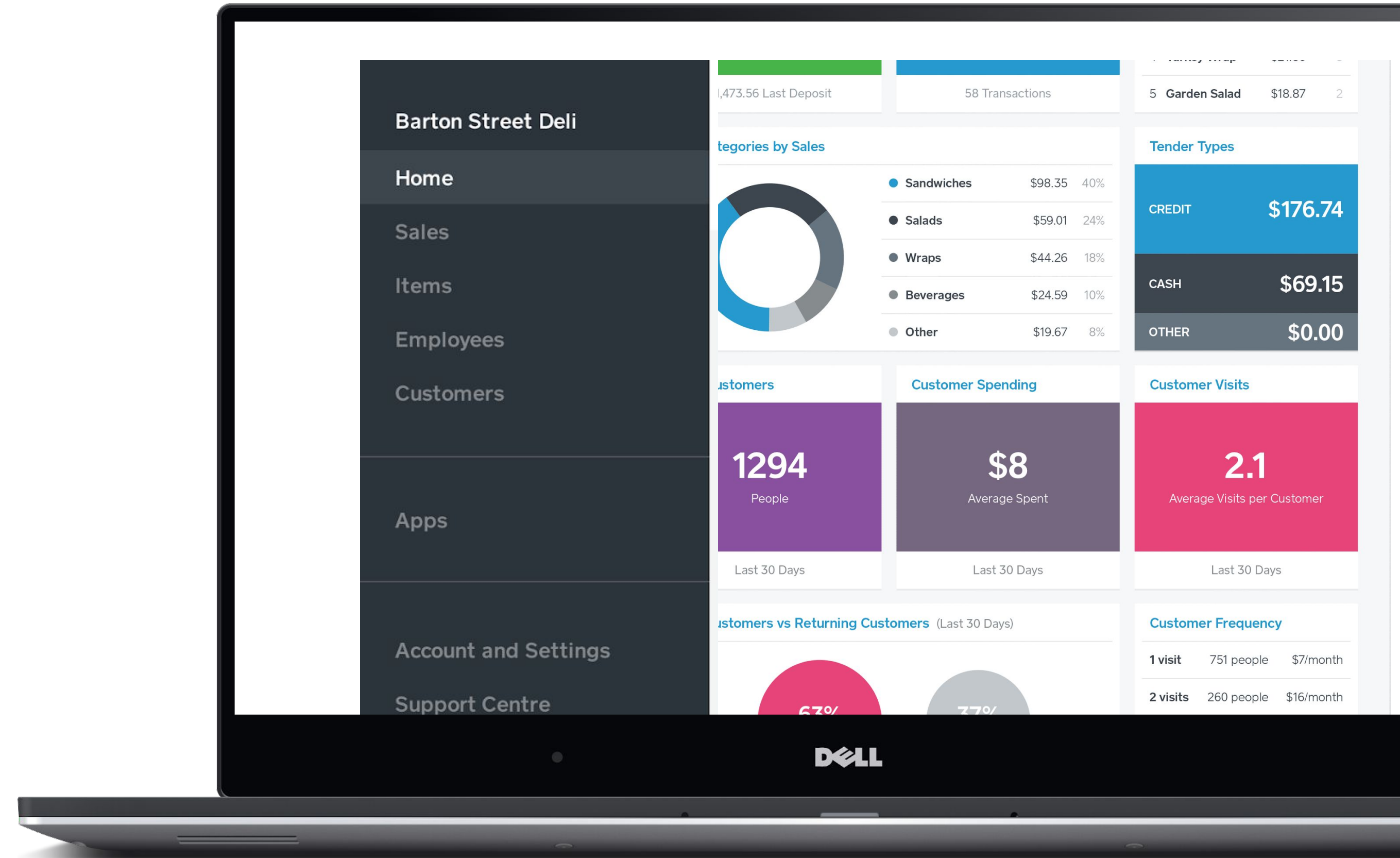
- Free booking website
- Integrate Instagram and Google
- Individual employee calendars
- Track all the schedules
- Automated email and text reminders
- No show protection
- Square Assistant is a smart, automated messaging tool that helps your clients confirm, cancel or reschedule appointments, 24/7.



# Dashboard & Reports

## Your business headquarters.

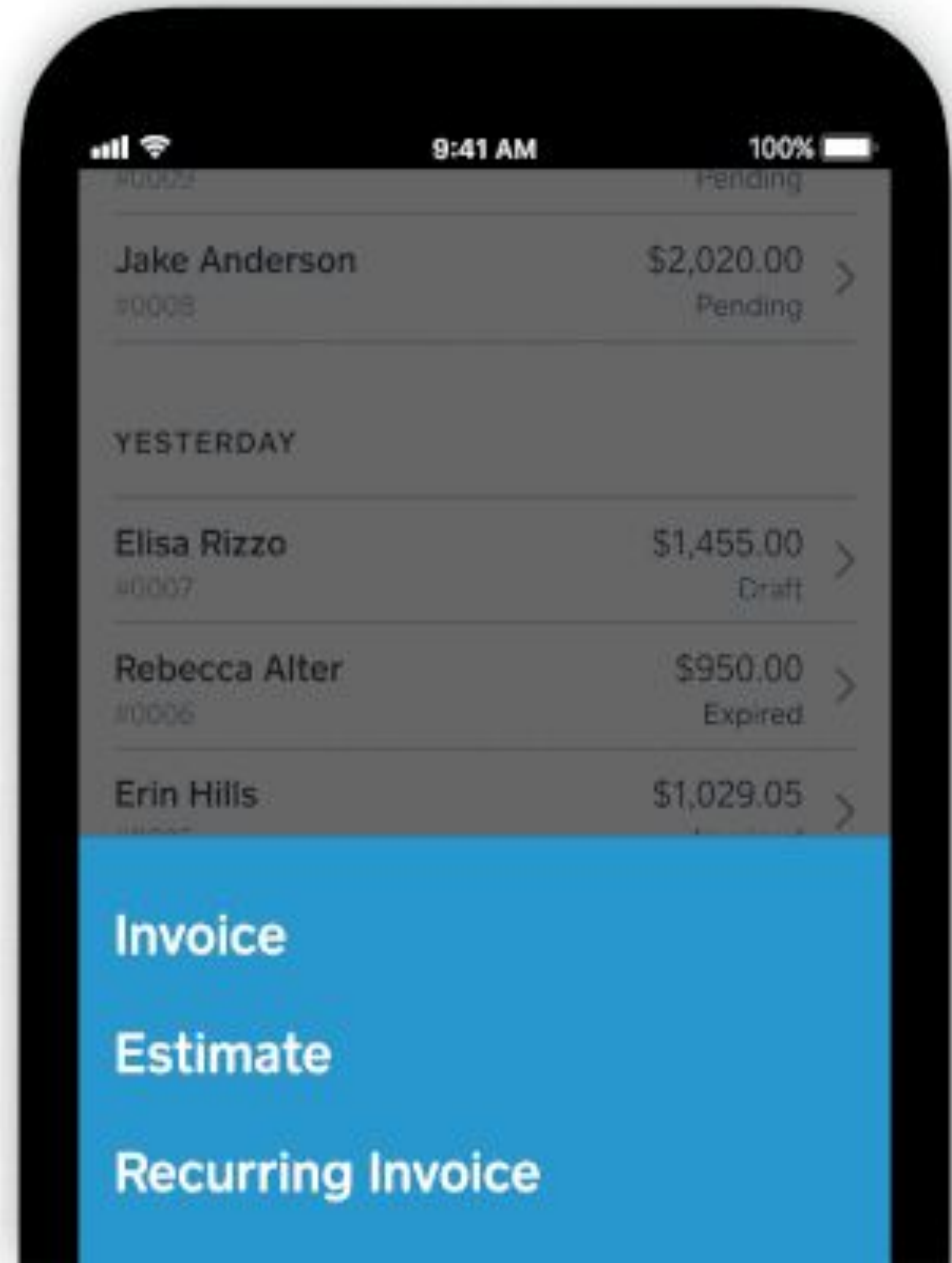
- Breaks sales down to the item so you can see what's most popular at your business.
- Real-time reports show you hourly sales by location.
- Compare your daily business over time and see how you can sell more.
- Daily summaries delivered to your inbox



# Invoices

## Invoices, estimates, payments all from one free app.

- Track invoices and payment status
- Set automatic payments
- Schedule recurring invoices
- Accept payments 24/7
- Send unlimited invoices and estimates for free.




**Loyalty**



## Square Loyalty Customers are 2x more likely to be repeat customers and on average spend 37% more at checkout

- Let customers earn points by items purchased, amount spent, or visits.
- Automate texts to confirm enrollment and keep customers updated on their rewards.
- Points, punches, or stars - you decide.
- Manage right from your POS.

Cédric Staub



LOYALTY SUMMARY

**10 points**

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★ 10% off entire sale

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★ 1 free retail bag

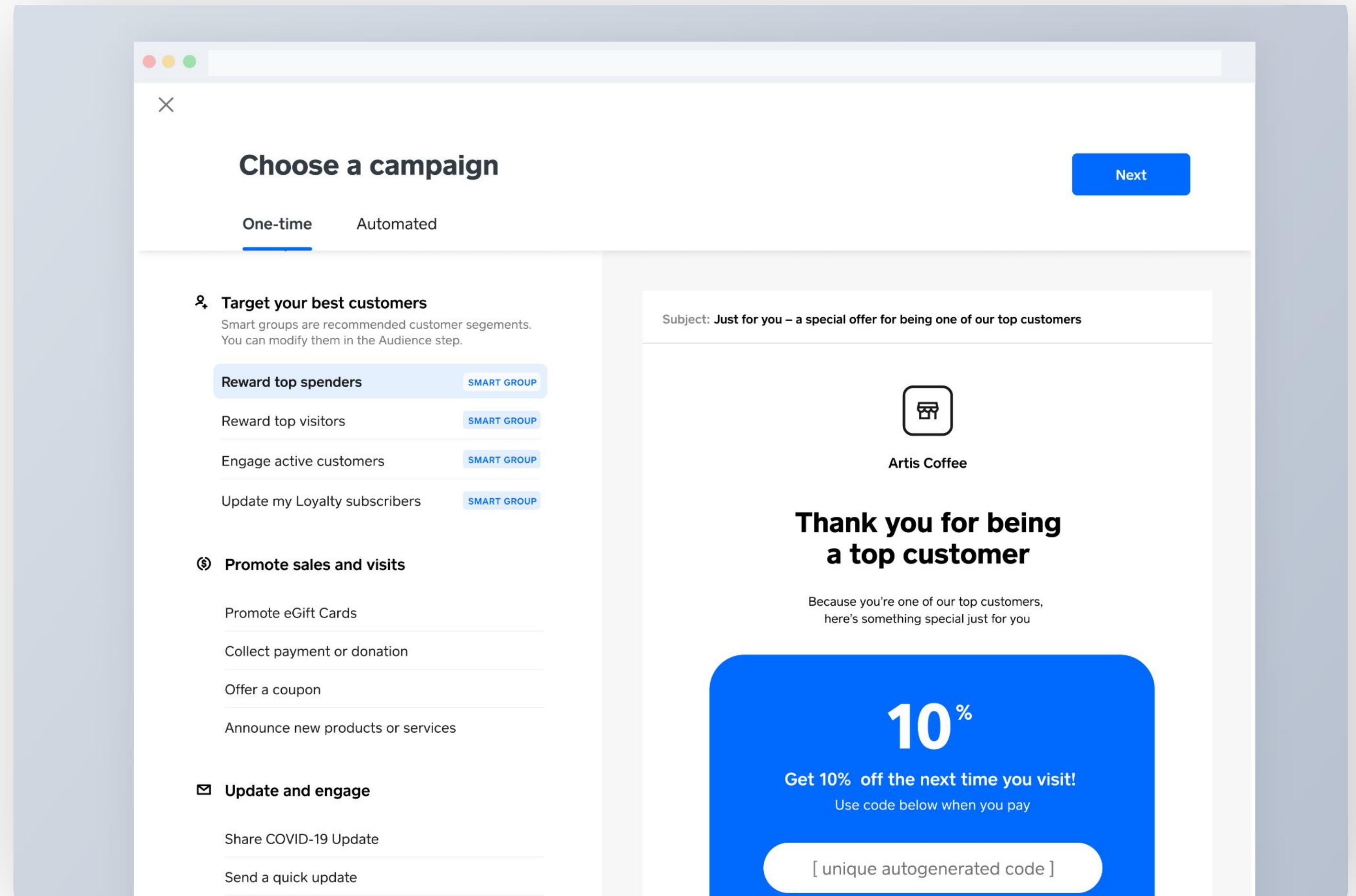
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PHONE NUMBER	LINKED CARDS
514-555-1212	1
MEMBER SINCE	LIFETIME POINTS
MAY 22	20

**Marketing**

**Email conversion rates are 40x that of Facebook and Twitter.**

**For every \$1 spent on Email Marketing you can expect an average return of \$38**



# Gift Cards

## Launch a complete gifting program with online and plastic gift cards.

- Boost Sales
- Bring in new customers
- Sell eGift cards online and in store
- Simple to sell, redeem, track, and reload.

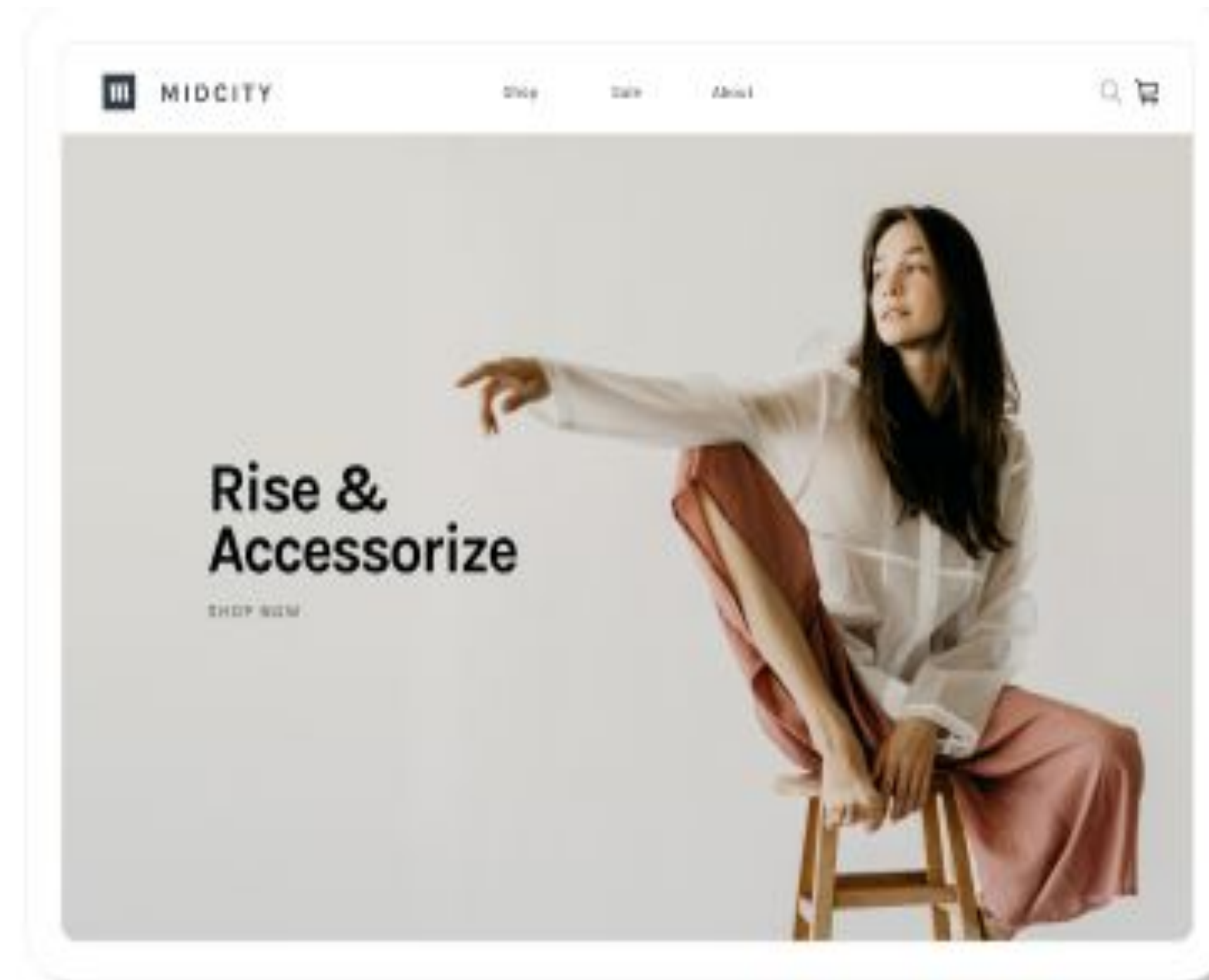


**Square Online**

Square Online

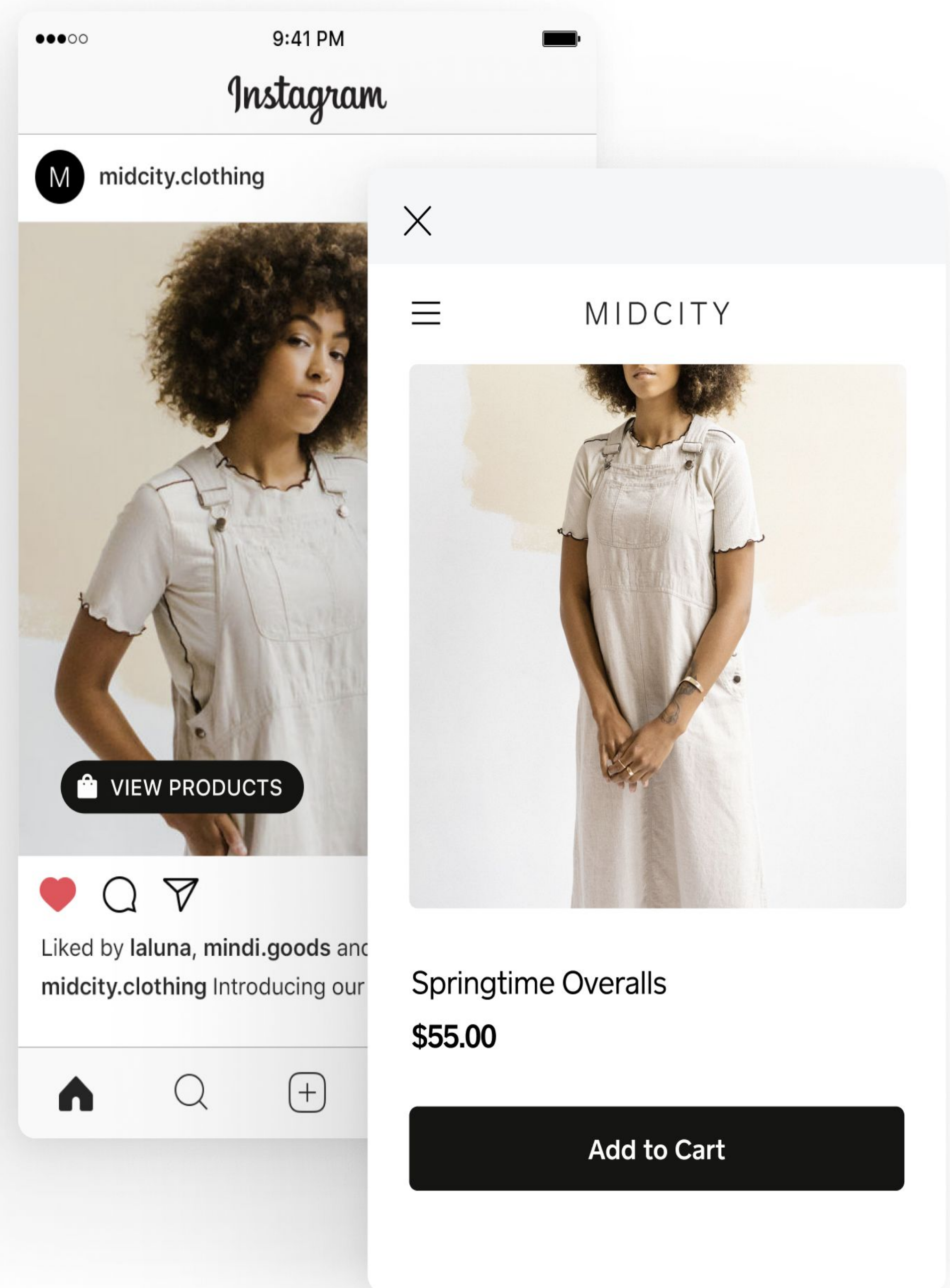
## Launch your store and start selling today

Launch your store fast and start selling today. With our free plan, there's no monthly fee. You only pay 2.9% + 30¢ per transaction.



## Sell on social media

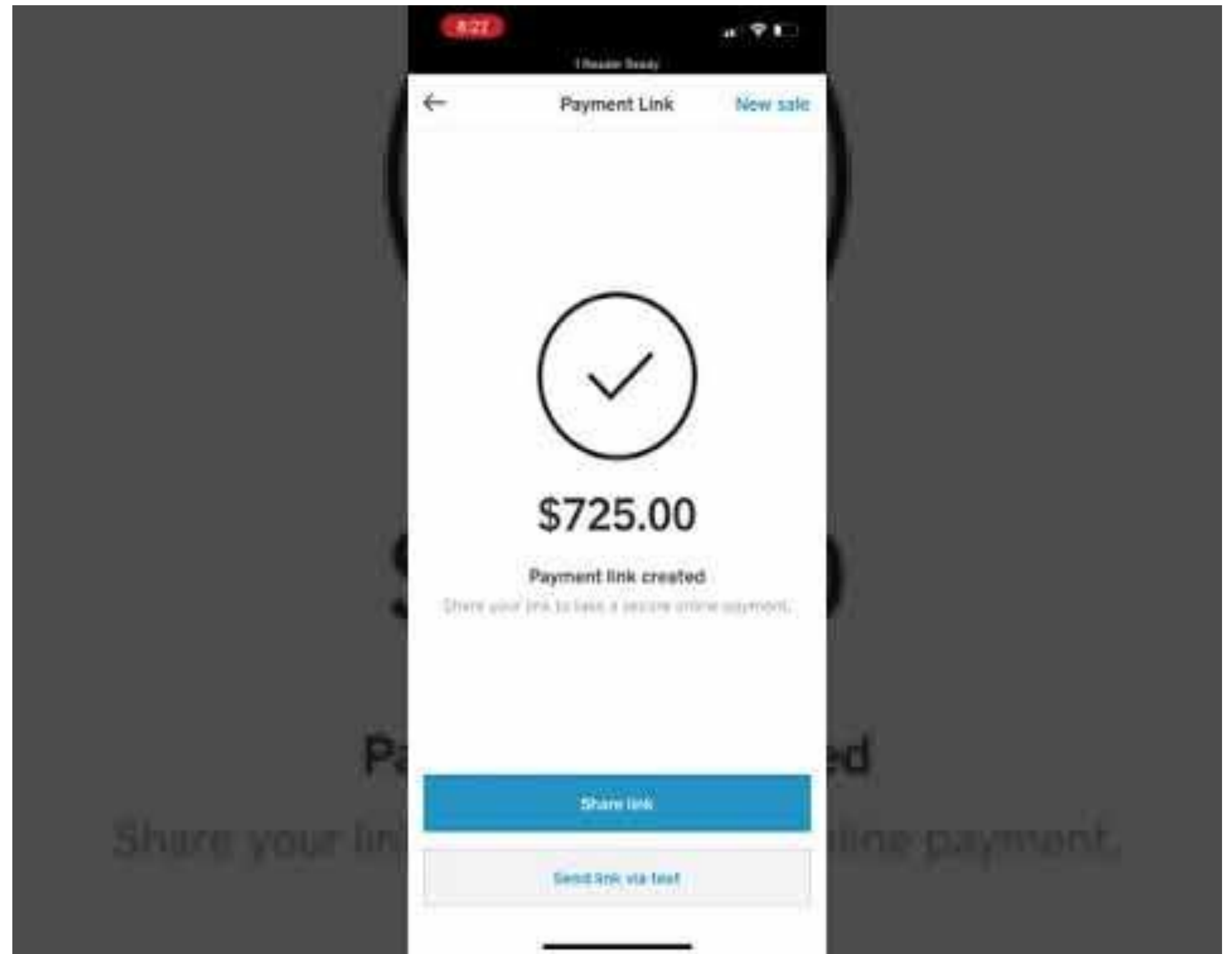
Sell where customers spend the most time - on social sites. Square Online integrates with Instagram, Facebook, and Pinterest to help extend your online retail business.





## Easy checkout links to help you start accepting payments online.

- Create a payment link
- Share it anywhere
- Get paid
- No need for full website



# Team Management



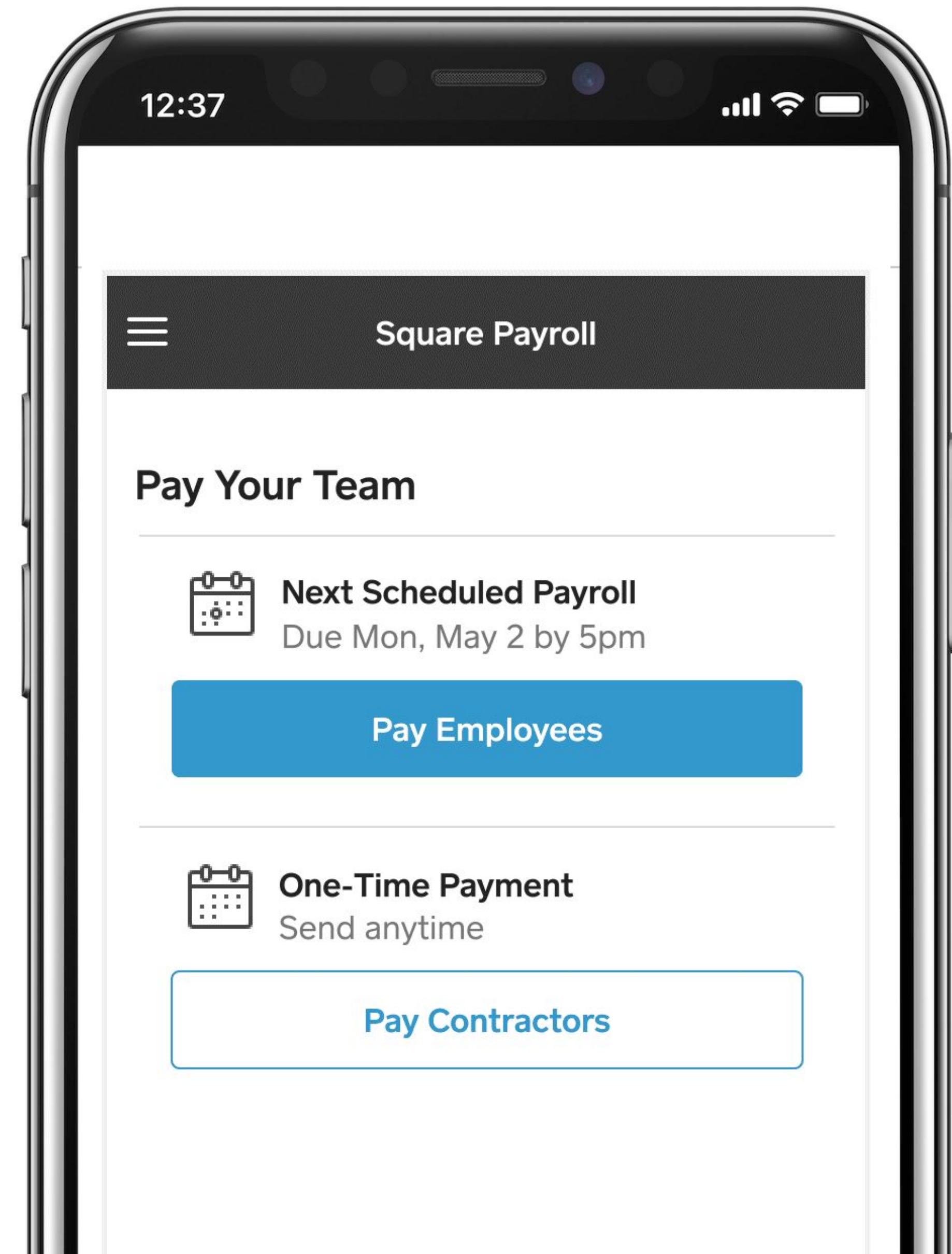
## **Manage your team easily and save on labour costs**

- Let team members clock in and out on the POS or Team App to track hours, overtime and breaks
- Access powerful data to optimize labour costs and staffing decisions
- Control access and protect sensitive information on your POS and Square accounts
- Built right into the Square POS
- Designed for restaurants, coffee shops and retailers

# Square Payroll

## **Square Payroll is an all-in-one payroll software that works with every business.**

- Pay employees and contractors.
- Pay salaried and hourly employees.
- Offer health and other benefits.
- Give employees online accounts.
- Track employee hours.
- Import time cards and tips.
- Pay your team with our mobile app.
- Access our U.S. based support.
- Send unlimited payroll runs.
- Get automated tax filings.

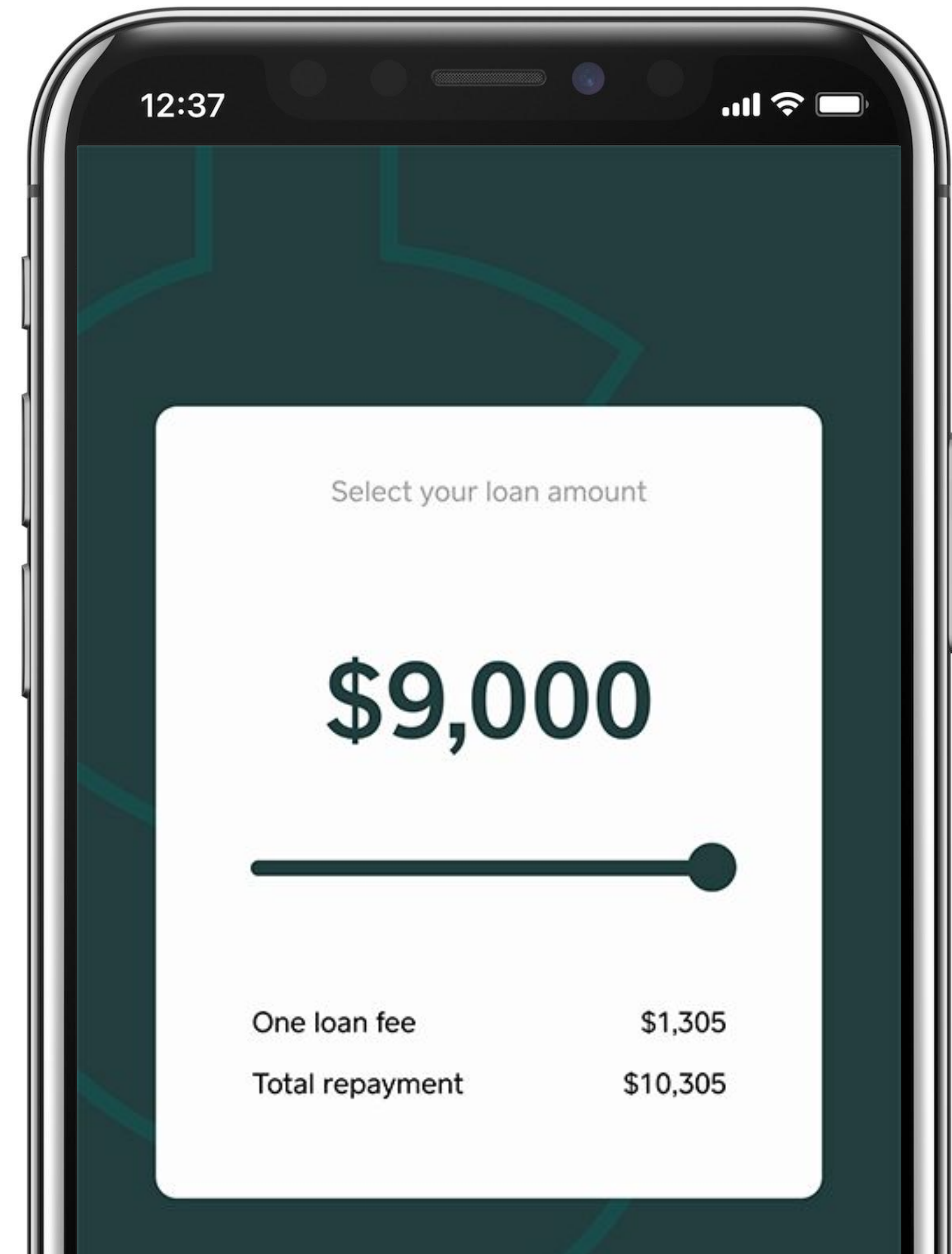


# Square Loans

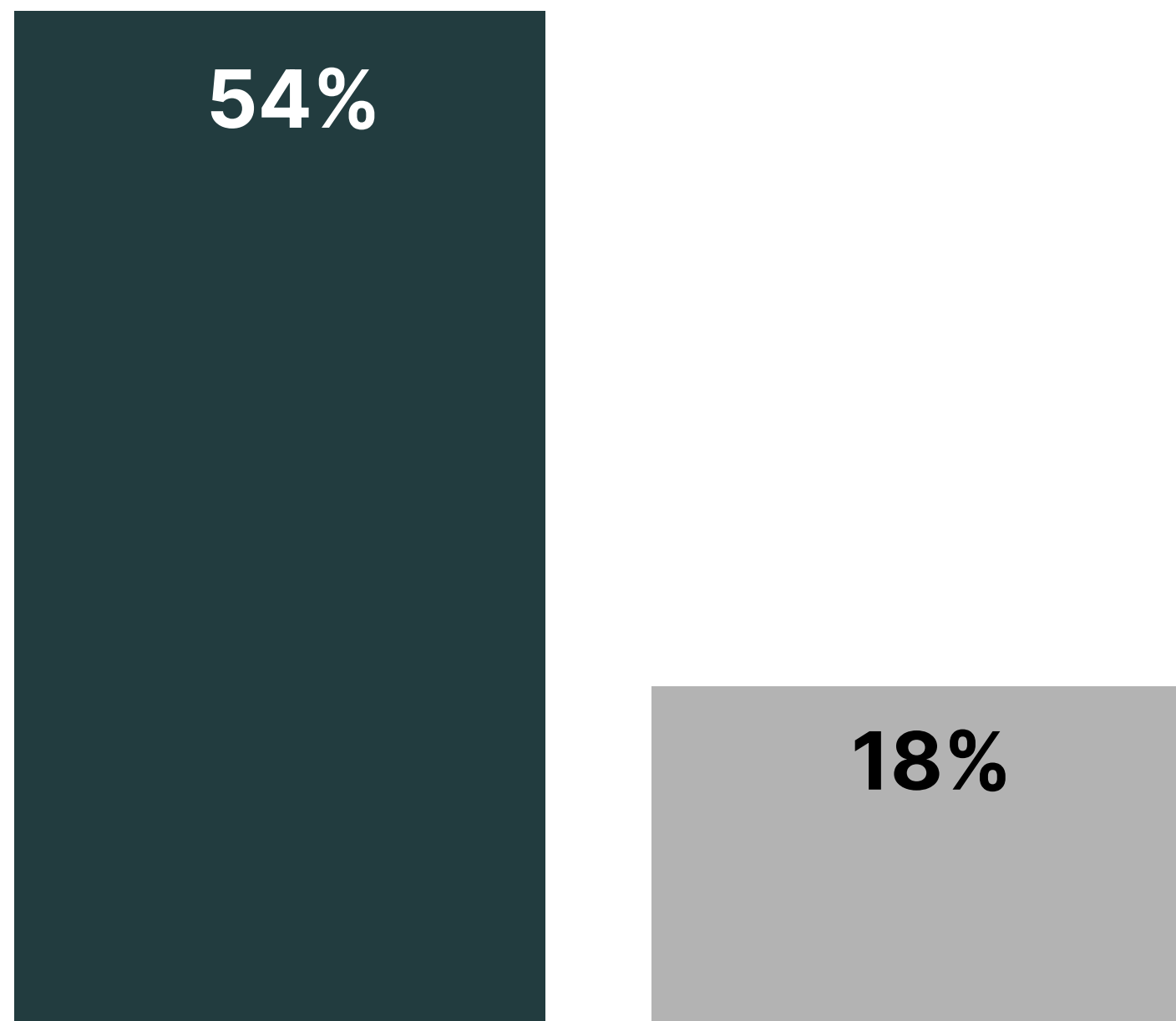
## Square Loans gives access to financing (\$500-\$100k available loan sizes)

*Loan eligibility based on your business's data. Some factors to determine loan eligibility include:*

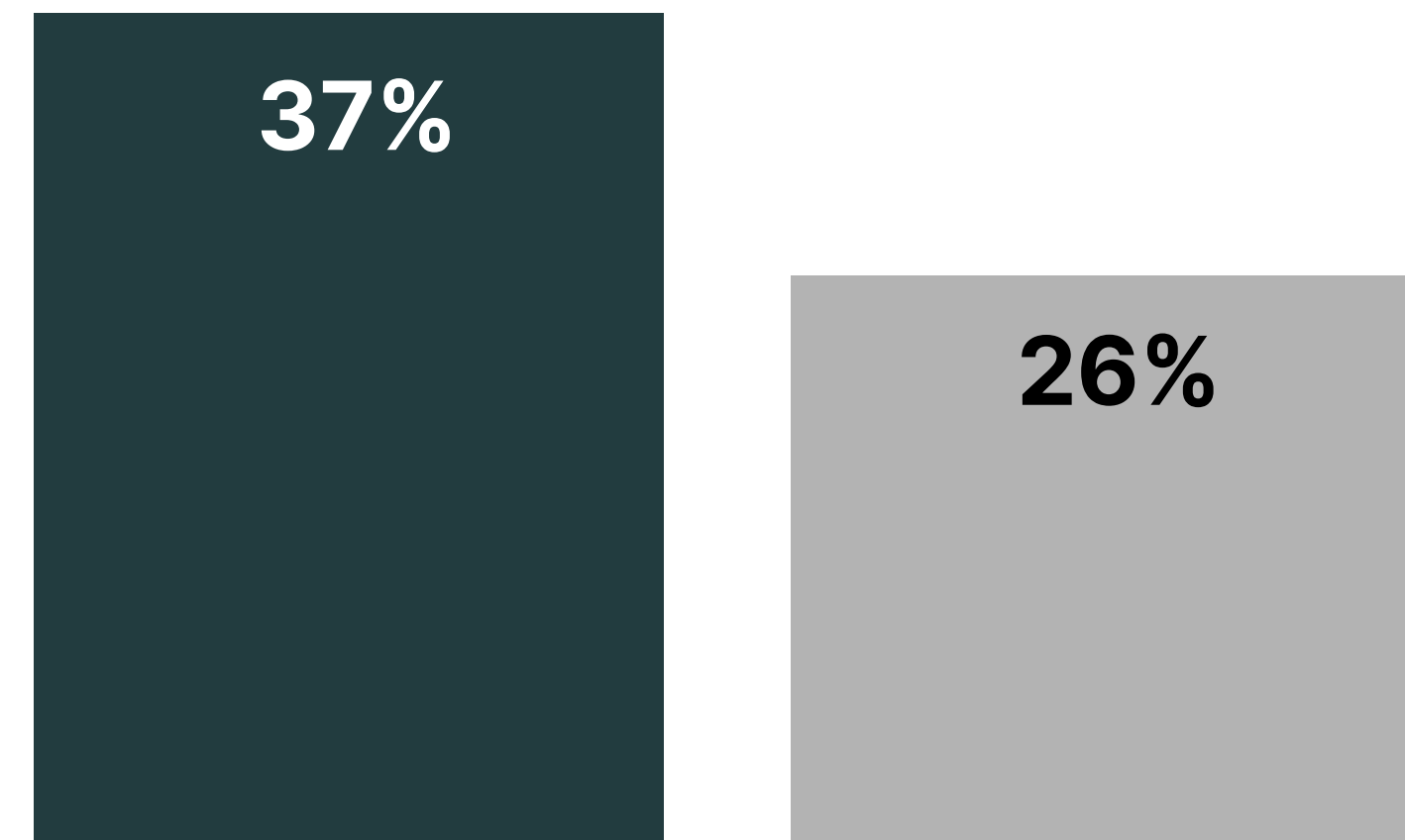
- Process payments through Square, or work with one of Square's partners (eBay, Upserve, Invoice2Go)
- Be US-based
- Process \$10,000+ annually
- Number, frequency, recency of payments
- Sales history
- Healthy, growing business
- Diversity of customer mix



## Square Capital Loan Breakdown



54% of loans through Square Capital went to women, compared to 18% of traditional loans.



37% of loans through Square Capital went to minority-owned businesses, compared to 26% of traditional loans.



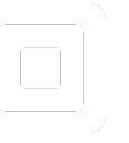
**Square Card**

## Square Card: A better business debit card.

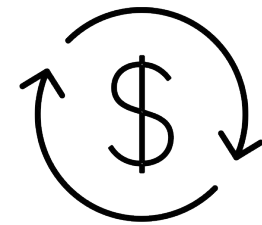
- Easy to order
- Real-time funds
- No recurring fees
- Personalization
- Add to digital wallet
- Spend at other Square businesses in the community and get 2.75% off purchases made with your Square Card.



**Coming soon.....**  
**Square Banking**

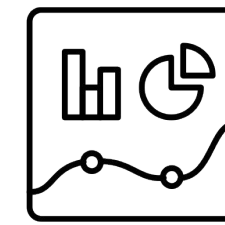


# Why Square?



## End-to-end solution

On the cutting edge of financial technology, Square simplifies commerce for businesses with **a single payments platform across all channels of commerce**. With hardware, software and merchant services in one.



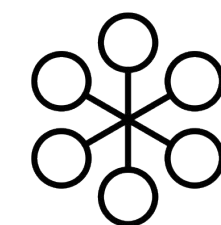
## Data & Insights

Square's end-to-end payments stack enables ubiquitous commerce through POS Ordering, Online Store ordering, and more. **Square captures rich data at the point of transaction**, providing a unified view of customers and data across all channels in real time.



## Compliance & Security

As a payment aggregator, Square is uniquely positioned to remove its clients from the scope of PCI compliance — **Square manages card compliance, security, and P2P encryption** on behalf of its clients.



## Beyond Payments

Square offers a variety of additional services across point of sale, **employee management, customer relationship management, marketing, loyalty, inventory management, capital and payroll**.



Thank You